| Stock Index Performance |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Week | YTD | 12-mo. | 2012 | 5-yr. |
| Index | $0.74 \%$ | $15.20 \%$ | $18.87 \%$ | $10.24 \%$ | $8.65 \%$ |
| Dow Jones Industrial Avg. (14,910) | $0.91 \%$ | $13.82 \%$ | $20.60 \%$ | $16.00 \%$ | $7.01 \%$ |
| S\&P 500 (1,606) | $1.12 \%$ | $10.09 \%$ | $13.09 \%$ | $18.35 \%$ | $10.78 \%$ |
| NASDAQ 100 (2,910) | $0.81 \%$ | $12.40 \%$ | $16.87 \%$ | $14.71 \%$ | $7.62 \%$ |
| S\&P 500 Growh | $1.02 \%$ | $15.75 \%$ | $25.15 \%$ | $17.77 \%$ | $6.51 \%$ |
| S\&P 500 Value | $2.09 \%$ | $13.27 \%$ | $23.67 \%$ | $17.62 \%$ | $8.97 \%$ |
| S\&P MidCap 400 Growth | $2.16 \%$ | $15.98 \%$ | $27.30 \%$ | $19.10 \%$ | $9.08 \%$ |
| S\&P MidCap 400 Value | $1.18 \%$ | $15.77 \%$ | $22.58 \%$ | $15.27 \%$ | $10.10 \%$ |
| S\&P SmallCap 600 Growth | $1.57 \%$ | $16.68 \%$ | $28.87 \%$ | $18.88 \%$ | $10.18 \%$ |
| S\&P SmallCap 600 Value | $0.87 \%$ | $4.111 \%$ | $18.62 \%$ | $17.32 \%$ | $-0.63 \%$ |
| MSCI EAFE | $1.62 \%$ | $-0.04 \%$ | $13.63 \%$ | $16.83 \%$ | $-0.80 \%$ |
| MSCI World (ex US) | $0.92 \%$ | $8.43 \%$ | $18.58 \%$ | $15.83 \%$ | $2.70 \%$ |
| MSCI World | $4.50 \%$ | $-9.57 \%$ | $2.87 \%$ | $18.22 \%$ | $-0.43 \%$ |
| MSCI Emerging Markets |  |  |  |  |  |

Source: Bloomberg. Returns are total returns. The $5-y r$. return is an average annual. Oneweek, YTD, 12-mo. and 5-yr. performance returns calculated through 6/28/13.

| S\&P Sector Performance |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Index | Week | YTD | $12-\mathrm{mo}$ | 2012 | $5-\mathrm{yr}$ |
| Consumer Discretionary | $2.47 \%$ | $19.79 \%$ | $31.65 \%$ | $24.14 \%$ | $16.96 \%$ |
| Consumer Staples | $0.57 \%$ | $15.15 \%$ | $17.82 \%$ | $11.08 \%$ | $11.87 \%$ |
| Energy | $0.27 \%$ | $9.77 \%$ | $17.62 \%$ | $4.64 \%$ | $-0.27 \%$ |
| Financials | $1.63 \%$ | $19.50 \%$ | $35.48 \%$ | $28.92 \%$ | $1.34 \%$ |
| Health Care | $0.65 \%$ | $20.26 \%$ | $27.75 \%$ | $17.89 \%$ | $11.71 \%$ |
| Industrials | $0.77 \%$ | $13.78 \%$ | $22.28 \%$ | $15.42 \%$ | $6.84 \%$ |
| Information Technology | $-0.16 \%$ | $6.36 \%$ | $7.75 \%$ | $14.82 \%$ | $7.84 \%$ |
| Materials | $-1.30 \%$ | $3.12 \%$ | $11.53 \%$ | $15.24 \%$ | $0.95 \%$ |
| Telecom Services | $2.39 \%$ | $10.55 \%$ | $12.26 \%$ | $18.31 \%$ | $8.66 \%$ |
| Utilities | $3.08 \%$ | $9.93 \%$ | $6.23 \%$ | $1.31 \%$ | $2.86 \%$ |

Source: Bloomberg. Returns are total returns. The 5-yr. return is an average annual. Oneweek, YTD, 12-mo. and 5-yr. performance returns calculated through 6/28/13.

| Bond Index Performance |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Index | Week | YTD | $12-\mathrm{mo}$ | 2012 | $5-\mathrm{yr}$. |
| U.S. Treasury: Intermediate | $0.15 \%$ | $-1.28 \%$ | $-0.66 \%$ | $1.71 \%$ | $3.87 \%$ |
| GNMA 30 Year | $0.78 \%$ | $-2.73 \%$ | $-1.98 \%$ | $2.44 \%$ | $5.10 \%$ |
| U.S. Aggregate | $0.34 \%$ | $-2.44 \%$ | $-0.69 \%$ | $4.21 \%$ | $5.20 \%$ |
| U.S. Corporate High Yield | $-0.09 \%$ | $1.42 \%$ | $9.49 \%$ | $15.81 \%$ | $10.93 \%$ |
| U.S. Corporate Investment Grade | $0.35 \%$ | $-3.41 \%$ | $1.36 \%$ | $9.82 \%$ | $7.30 \%$ |
| Municipal Bond: Long Bond (22+) | $0.68 \%$ | $-4.07 \%$ | $0.16 \%$ | $11.26 \%$ | $6.06 \%$ |
| Global Aggregate | $-0.46 \%$ | $-4.83 \%$ | $-2.18 \%$ | $4.32 \%$ | $3.65 \%$ |

Source: Barclays Capital. Returns are total returns. The 5-yr. return is an average annual. One-week, YTD, 12-mo. and 5-yr. performance returns calculated through 6/28/13.

| Key Rates |  |  |  |
| :--- | ---: | :--- | :--- |
| As of 6/28/13 |  |  |  |
| Fed Funds | $0.00-0.25 \%$ | $5-y r ~ C D$ | $1.25 \%$ |
| LIBOR (1-month) | $0.19 \%$ | 2-yr T-Note | $0.36 \%$ |
| CPI - Headline | $1.40 \%$ | 5-yr T-Note | $1.39 \%$ |
| CPI - Core | $1.70 \%$ | 10-yr T-Note | $2.48 \%$ |
| Money Market Accts. | $0.47 \%$ | $30-y r$ T-Bond | $3.49 \%$ |
| Money Market Funds | $0.01 \%$ | 30-yr Mortgage | $4.39 \%$ |
| 6-mo CD | $0.38 \%$ | Prime Rate | $3.25 \%$ |
| 1-yr CD | $0.58 \%$ | Bond Buyer 40 | $4.73 \%$ |

Sources: Bankrate.com, iMoneyNet.com and Bloomberg.

| Market Indicators |  |
| :--- | ---: |
| As of 6/28/13 |  |
| TED Spread | 23 bps |
| Investment Grade Spread (A2) | 194 bps |
| ML High Yield Master II Index Spread | 521 bps |


| Weekly Fund Flows |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Estimated Flows to Long-Term Mutual Funds for the Week Ended 6/19/13 |  |  |  |  |  |
| Current Week |  |  |  | Previous |  |
| Domestic Equity | $-\$ 463$ | Million | $-\$ 2.285$ | Billion |  |
| Foreign Equity | $\$ 2.330$ | Billion | $\$ 1.253$ | Billion |  |
| Taxable Bond | $-\$ 4.604$ | Billion | $-\$ 10.223$ | Billion |  |
| Municipal Bond | $-\$ 3.368$ | Billion | $-\$ 3.236$ | Billion |  |
| Change in Money Market Fund Assets for the Week Ended $6 / 26 / 13$ |  |  |  |  |  |
| Current Week |  |  |  |  |  |

Source: Investment Company Institute.

## Factoids for the week of June 24-28, 2013

## Monday, June 24, 2013

A recent survey from Bankrate.com revealed that 76\% of Americans are currently living paycheck-to-paycheck, according to CNNMoney.com. Less than $25 \%$ of those polled had enough savings to cover at least six months of expenses, while only around $50 \%$ had enough for a three-month cushion Twenty-seven percent had no savings at all. A similar survey by CashNetUSA found that $22 \%$ of those polled had less than $\$ 100$ in savings to cover an emergency, while $46 \%$ had less than $\$ 800$.

## Tuesday, June 25, 2013

A report released last week from the National Climate Data Center (NCDC) declared 2012 as the second costliest year for natural disasters in the U.S. since 1980, according to NBCNews.com. Damages from weather and climate disasters totaled $\$ 110$ billion. The NCDC noted that the costliest year was 2005 (\$160 billion/Hurricane Katrina). There were 11 events in 2012 that produced at least $\$ 1$ billion in damages, ranking it second behind the 14 registered in 2011. In 2012, tropical storm Sandy produced $\$ 65$ billion in damages.

## Wednesday, June 26, 2013

The recent spike in the yield on the 10-Year T-Note has improved its level of attractiveness relative to dividend-paying stocks. The 10-Year T-Note closed Q1'13 yielding $1.85 \%$. At the time, 257 stocks (51.4\%) in the S\&P 500 had a higher dividend yield, according to Bespoke Investment Group. The 10-Year T-Note currently yields around 2.53\%. At this level, 165 stocks (33.0\%) in the S\&P 500 yield more. If the 10-Year T-Note were to climb above $3.00 \%$, only 110 (22.0\%) of the stocks in the S\&P 500 would offer more yield. On the flipside, the aggregate dividend payments for the S\&P 500 were $\$ 319.8$ billion for the 12-month period ended Q1'13, which marked a 10-year high, according to FactSet. There is room for more increases. The aggregate payout ratio remained low in Q1'13 at $31.5 \%$, well below the long-term average of $52.0 \%$.

## Thursday, June 27, 2013

TrimTabs reported that mutual fund and ETF investors have redeemed a net $\$ 61.7$ billion from bond funds ( $\$ 52.8$ billion from traditional funds and $\$ 8.9$ from ETFs) so far in June (as of the $24^{\text {th }}$ ), according to USA TODAY. The $\$ 61.7$ billion shattered the previous monthly outflow record of $\$ 41.8$ billion in October 2008. TrimTabs noted that a record $\$ 1.21$ trillion poured into bond funds from 2009-2012. With respect to equity funds, the Investment Company Institute reported that an estimated $\$ 1.9$ billion (net) flowed into stock funds for the week ended June 19.

## Friday, June 28, 2013

U.S. insurer's sales of variable annuities (VA) totaled $\$ 35.5$ billion in Q1'13, according to Limra. The top five and top 20 vendors accounted for $52 \%$ and $92 \%$ of total VA sales, respectively. Fixed annuity (FA) sales totaled \$16.2 billion. The top five and top 20 vendors accounted for $32 \%$ and $73 \%$ of total FA sales, respectively. From 2003-2012, variable-annuity sales averaged $\$ 147.2$ billion per year. As of Q1, sales are on pace to reach $\$ 142.0$ billion in 2013. From 2003-2012, fixed annuity sales averaged $\$ 86.2$ billion per year. As of Q1, sales are on pace to reach $\$ 64.8$ billion in 2013.

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[^0]:    Sources: Bloomberg and Merrill Lynch via Bloomberg.

