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TALKING POINTS

A Recap of August 2012

The Economy

The Blue Chip Economic Indicators survey in August revealed a 2012 U.S. Gross Domestic Product (GDP) forecast of 1.8%. Economists see GDP growth accelerating to 2.5% in 2013. But those are just forecasts. How about another interesting example of how the markets are recovering. U.S. asset-backed securities issuance is on pace to post its best showing since 2007, according to data provided by SIFMA. The most active markets have been auto loans (\$58.8 billion), credit cards (\$22.5 billion) and student loans (\$13.5 billion). The rebound in issuance is somewhat reflective (improved confidence levels) of the work that many consumers have done to get their fiscal houses in order.









\$3.21 (Jul)





The Stock Market





Ninety-eight out of the 132 subsectors (74%) that comprise the S&P 500 posted a gain in August, up from 68 (52%) last month, according to S&P. Information Technology was the top performing sector, up 5.1%. In August, the dividend-payers (402) in the S&P 500 (equal weight) posted a total return of 2.57%, vs. 5.85% for the non-payers (98), according to Standard & Poor's. Year-to-date through August, the payers were up 10.37%, vs. a gain of 12.70% for the non-payers. For the 12month period ended August, payers were up 14.70%, vs. a gain of 10.01% for the non-payers. The number of dividend increases y-t-d totaled 239, up from 226 a year ago. Six dividends were cut, up from four a year ago. Twelve companies initiated a dividend, down from 17 a year ago. S&P 500 companies reported that 46.1% of their sales came from outside the U.S. in 2011, down slightly





Indices (Source: Bloomberg)	<u>Aug</u>	<u>12-mo.</u>
S&P 500	2.3%	18.0%
DJIA	1.0%	15.8%
NASDAQ 100	5.1%	25.1%
S&P 400	3.5%	12.7%
Russell 2000	3.3%	13.4%
Russell 3000	2.5%	17.0%
MCCIMarld (av IIC) (IICD)	2.00/-	0.70/-

Russell 3000 MSCI World (ex U.S.) (USD) MSCI Emerging Markets (USD)	2.5% 2.9% -0.3%	17.0% -0.7% -5.8%
Growth/Value (Source: Bloomberg)	Aug	12-mo.
S&P 500 Growth	2.3%	18.6%
S&P 500 Value	2.2%	17.3%
S&P 400 Growth	4.1%	11.3%
S&P 400 Value	2.8%	14.7%
Russell 2000 Growth	3.6%	12.7%
Russell 2000 Value	3.1%	14.1%



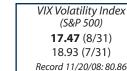


Jul: 39.6 (+9.1%)

Record 7/08: 67.2 million



(53.71% vs. 52.46% in '10) and Health Care (52.42% vs. 49.82% in '10). Short Interest (NYSE) Aug 15: 13.8B (-1.4%) Jul 13: 14.0B (-4.8%) Record 7/08: 18.61 billion shares





The Bond Market

Index (Source: Barclays)	<u>Aug</u>	<u>12-mo.</u>	<u>Yield</u>	The yield on the benchmark 10-Year T-Note increased by 8 bps. to 1.55% in August. With no
U.S. Treasury: Intermediate	0.03%	2.78%	0.53%	major bad news flowing out of Europe, it was risk-on as high yield corporates and
GNMA 30 Year	0.02%	4.13%	2.18%	emerging market debt outshined the rest. In August, the new issuance volume of high yield
Municipal Bond (22+)	0.23%	14.52%	3.49%	corporate bonds was approximately \$30 billion (51 issuers), according to Forbes. Volume
U.S. Aggregate	0.07%	5.78%	1.74%	through the first eight months of this year surpassed \$200 billion. That puts 2012 on a pace
Intermediate Corporate	0.50%	7.42%	2.27%	to challenge the \$264 billion (record-high) issued in 2010. Companies are exploiting this
U.S. Corporate High Yield	1.17%	13.89%	6.74%	record-low interest rate climate in order to refinance their balance sheets. The U.S.
Global Aggregate	0.86%	1.40%	1.79%	speculative-grade default rate stood at 3.3% in July, but is expected to fall back to 2.9% by
Global Emerging Markets	1.52%	10.57%	4.74%	

Key Rates as of August 31 0-0.25% Fed Funds 2-Yr.T-Note 0.22% 10-Yr. T-Bond 1.55% 30-Yr. Mortgage 3.55% Bond Buyer 40 4.21% (Source: Bloomberg)

Key Yield Spread The spread between the Merrill Lynch High Yield Master II Index and the 10-Yr. T-Note was 580 basis points on 8/31/12, down from 606 on 7/31/12, lt was 642 on 8/31/11. (Source: Bloomberg)

2012 Debt Issuance Through July (Source:Thomson Reuters)						
<u>Debt Category</u> Treasury	<u>\$ Amount</u> \$1.42 Trillion	% change over '11 +19.6%				
Corporate Convertible	\$739.1 Billion \$10.1 Billion	+5.3% -42.2%				
Asset-Backed	\$120.7 Billion	+61.7%				
Municipal	\$219.4 Billion	+61.0%				

Equity funds reported net cash outflows totaling \$10.3 billion in 7/12, vs. \$6.2 billion of outflows in 6/12, according to the Investment Company Institute. Bond funds reported net inflows totaling \$24.6 billion, vs. \$16.3 billion of net inflows in 6/12. Money Market fund net inflows totaled \$34.7 billion, vs. \$46.4 billion of net outflows in 6/12.Y-T-D through July, equity funds reported net outflows totaling \$40.4 billion, vs. \$177.5 billion of net inflows for bond funds (municipals had net inflows totaling \$33.3B) and \$143.7 billion of net outflows for MMFs.



High/Low Snapshot

Data as of 8/31/12

Index	10-Yr. High Value	Date	10-Yr. Low Value	Date	Month-End Value	% Off High Value	YTD Return (USD)	Month-End Yield
S&P 500	1565.15	10/09/07	676.53	03/09/09	1406.58	-10.13%	13.51%	2.09%
S&P 500 Growth	771.78	08/17/12	363.99	03/09/09	766.25	-0.72%	14.55%	1.82%
S&P 500 Value	836.19	07/13/07	307.16	03/09/09	632.77	-24.33%	12.26%	2.43%
S&P 400	1015.26	04/29/11	372.88	10/09/02	971.55	-4.31%	11.61%	1.64%
S&P 400 Growth	465.69	07/07/11	162.27	10/09/02	445.24	-4.39%	12.33%	1.12%
S&P 400 Value	361.18	06/04/07	135.55	10/09/02	333.07	-7.78%	11.22%	2.19%
S&P 100	729.79	10/09/07	322.13	03/09/09	646.41	-11.43%	15.09%	2.20%
DJIA	14164.53	10/09/07	6547.05	03/09/09	13090.84	-7.58%	9.19%	2.61%
NASDAQ 100	2784.42	04/02/12	804.64	10/07/02	2772.24	-0.44%	22.66%	1.12%
Russell 2000	865.29	04/29/11	327.04	10/09/02	812.09	-6.15%	10.60%	1.59%
Russell 2000 Growth	497.75	04/29/11	169.69	10/09/02	468.41	-5.89%	10.76%	0.87%
Russell 2000 Value	1276.63	06/04/07	469.32	03/09/09	1067.35	-16.39%	10.43%	2.29%
Russell 3000	907.58	10/09/07	389.61	03/09/09	828.86	-8.67%	13.15%	2.02%
MSCI World x U.S. (USD)	5379.90	10/31/07	1636.59	03/12/03	3904.16	-27.43%	6.66%	N/A
MSCI Emerging Markets (USD)	473.35	10/29/07	79.55	10/10/02	376.49	-20.46%	5.61%	N/A
Bovespa/Brazil (USD)	44638.24	05/19/08	2160.80	10/16/02	28017.99	-37.23%	-7.43%	4.26%
RTS/Russia (USD)	2487.92	05/19/08	324.46	09/19/02	1389.72	-44.14%	4.64%	3.64%
Bombay SE 500/India (USD)	226.04	01/07/08	21.10	10/28/02	120.17	-46.84%	11.16%	1.60%
Shanghai Composite/China (USD)	810.24	10/16/07	122.21	07/11/05	322.52	-60.20%	-5.57%	2.81%
KOSPI/South Korea (USD)	2.29	10/31/07	0.41	03/17/03	1.68	-26.75%	5.94%	1.29%
Hang Seng (USD)	4082.25	10/30/07	1078.13	04/25/03	2512.06	-38.46%	8.97%	3.70%
MSCI Euro (USD)	1988.53	10/31/07	598.84	03/12/03	967.70	-51.34%	7.87%	4.05%
S&P Consumer Discretionary	364.84	05/02/12	125.72	03/09/09	359.12	-1.57%	17.62%	1.60%
S&P Consumer Staples	370.26	08/17/12	182.72	03/10/03	365.92	-1.17%	11.05%	2.79%
S&P Energy	668.81	05/20/08	168.29	01/27/03	533.54	-20.23%	4.06%	2.11%
S&P Utilities	223.91	12/10/07	77.27	10/09/02	183.27	-18.15%	3.06%	4.02%
S&P Financials	509.55	02/20/07	81.74	03/06/09	203.39	-60.08%	17.58%	1.87%
S&P Banks	414.38	02/20/07	49.02	03/05/09	158.89	-61.66%	23.85%	2.17%
FTSE NAREIT Equity REITs	676.54	02/07/07	163.57	03/06/09	511.99	-24.32%	17.54%	3.23%
S&P Health Care	449.99	07/27/12	252.84	03/05/09	448.23	-0.39%	13.31%	2.15%
S&P Pharmaceuticals	373.66	07/27/12	214.50	03/03/09	365.15	-2.28%	10.87%	3.29%
NYSE Arca Biotechnology	1529.65	07/18/12	307.08	10/09/02	1464.17	-4.28%	34.25%	0.09%
S&P Information Technology	502.11	04/02/12	172.88	10/09/02	488.78	-2.65%	20.30%	1.16%
Philadelphia Semiconductor	560.65	01/12/04	171.32	11/20/08	396.18	-29.34%	9.98%	1.55%
S&P Telecom Services	181.06	05/31/07	79.00	09/30/02	151.30	-16.44%	21.01%	4.64%
S&P Industrials	381.16	10/09/07	132.83	03/09/09	314.50	-17.49%	9.33%	2.42%
S&P Materials	285.91	05/16/08	102.55	10/09/02	224.90	-21.34%	7.84%	2.29%
Philadelphia Gold & Silver	228.95	04/08/11	59.89	10/21/02	169.88	-25.80%	-4.78%	1.44%
Reuters/Jefferies CRB	473.52	07/02/08	200.34	03/02/09	309.59	-34.62%	1.41%	N/A
Merrill Lynch Perpetual Preferred	197.85	05/08/07	51.79	03/09/09	184.47	-6.76%	15.72%	6.44%
Merrill Lynch High Yield Master II	300.90	08/31/12	106.67	10/10/02	300.90	0.00%	10.41%	7.35%