

## TALKING POINTS

A Recap of January 2009

### The Economy

We noted last month that we believe nonfarm payrolls will be the primary focus early on in 2010 and January's release of 20,000 jobs lost shows we are not out of the woods just yet. What was encouraging was manufacturing jobs actually increased by 11,000 (see ISM Manufacturing Index below), the first increase in three years, according to the Labor Department. Nonfarm productivity is running high. The past three quarters were an annualized 6.9% (Q2'09), 7.2% (Q3'09) and 6.2% (Q4'09). The average since the start of the recession in December 2007 is 2.9%.





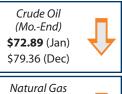
U.S. Dollar

(U.S. Trade-Weighted Basket)

+1.5% (Jan)

-5.9% (2009)

\$ was up 7.8% in '08













Twenty-nine out of the 134 subsectors (21.6%) that comprise the S&P 500 posted a gain in January,

down from 101 last month. Health Care was the top performing major sector, up 0.49%, as measured

by the S&P Health Care Index. In January, the dividend-payers (366) in the S&P 500 (equal weight)

posted a total return of -2.48%, vs. -4.75% for the non-payers (134), according to Standard & Poor's.

For the 12-month period ended January '10, payers were up 35.82%, vs. a gain of 62.99% for the non-

payers. The # of dividend increases in January totaled 15. That lagged the 17 increases registered in





Existing Home Sales	
<b>5.45M</b> (Dec)	4
6.54M (Nov)	_

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**Indices** (Source: Bloomberg) Jan. 12-mo. S&P 500 -3.6% 33.1% DJIA -3.3% 29.8% NASDAO 100 -6.4% 48.6% S&P 400 -3.2% 43.3% Russell 2000 -3.7% 37.8% MSCI World (ex U.S.) (USD) 41.2% -4.7% 80.2% MSCI Emerging Markets (USD) -5.6% **Growth/Value** (Source: Bloomberg) Jan. 12-mo. S&P 500 Citigroup Growth -5.1% 31.2% S&P 500 Citigroup Value 35.2% -2.0% S&P Midcap 400/Citigroup Growth -3.9% 44.2% S&P Midcap 400/Citigroup Value -2.5% 42.5% Russell 2000 Growth -4.5% 39.0% Russell 2000 Value -2.9% 36.5%

January 2009. One company decreased its dividend, down from 10 a year ago. The S&P 500 closed January 29 at 1073.87, 6.6% below its recent high of 1150.23 on January 19. The pullback has some wondering if a correction is underway. A correction is a decline of at least 10%. A bear market is a drop of 20% or more. The S&P 500 has rallied 70% over the 326 calendar days since its March 9 bear market low. Ned Davis Research reported that there have been 93 corrections since 1928, according to USA TODAY. They have occurred, on average, every 322 calendar days. In the previous bull market that ended 10/9/07, the S&P 500 lasted 1,673 calendar days without a correction - the second longest streak in history. The longest was 2,553 calendar days (10/11/90-10/9/97).



Short Interest (NYSE) Jan 15: **13.35B** (-0.2%) Dec 15: 13.38B (+2.2%) Record 7/08: 18.61 billion shares



From 2008-2009 (includes recession), investors poured a net \$401.7 billion into bond funds,

compared to \$242.7 billion in net outflows from equity funds, according to the ICI. Citigroup

research, citing data from the Census Bureau, notes that only 14% of people 65 or older are

willing to take "substantial" or "above-average" risk to earn bigger investment gains, compared

to 33% of people 40 to 64, according to USA TODAY. In the 2000s, bonds outpaced stocks by

an avg. of 7.28 percentage points per year (6.33% avg. for Barclays Capital U.S. Aggregate

Index vs. -0.95% avg. for the S&P 500). The only other times bonds outpaced stocks for an

entire decade were the 1930s and 1970s. In both instances, stocks rebounded in the following

decades, outperforming bonds by an avg. of 10 percentage points, according to USA TODAY.

VIX Volatility Index (S&P 500) **24.62** (1/29) 21.68 (12/31) Record 11/20/08: 80.86



#### The Bond Market

12-Mo. Yield **Index (Source: Barclays)** <u>Jan.</u> 1.84% 1.42% 1.48% U.S. Treasury: Intermediate GNMA 30 Year 1.26% 6.78% 4.13% Municipal Bond (22+) 0.48% 18.56% 5.24% U.S. Aggregate 1.53% 8.51% 3.37% Intermediate Corporate 1.66% 18.52% 3.91% U.S. Corporate High Yield 1.27% 51.15% 8.96% Global Aggregate 0.41% 11.00% 2.90% **Global Emerging Markets** 0.28% 34.36% 6.36%

> Key Rates as of January 29 Fed Funds 0-0.25% 2-Yr.T-Note 0.82% 10-Yr. T-Bond 3.59% 30-Yr. Mortgage 5.07% Bond Buyer 40 5.39% (Source: Bloomberg)

Key Yield Spread The spread between the Merrill Lynch High Yield Master II Index and the 10-Yr. T-Bond was 536 basis points on 1/29/10, down from 538 on 12/31/09. It was 1,507 on 1/30/09. (Source: Bloomberg)

	2009 Debt Issuance (Source: Thomson Reuters)	
Debt Category	\$ Amount	% change over '08
Treasury	\$2.10 Trillion	+102.2%
Corporate	\$874.9 Billion	+23.7%
Convertible	\$33.0 Billion	-21.4%
Asset-Backed	\$168.3 Billion	+3.1%
Municipal	\$409.6 Billion	+5.1%

#### The Investment Climate

Net cash outflows from equity funds totaled \$3.9 billion in 12/09, vs. \$2.6 billion of outflows in 11/09, according to the Investment Company Institute. Bond fund inflows totaled \$26.1 billion, vs. \$36.2 billion of inflows in 11/09. Money Market fund outflows totaled \$161 million, vs. \$48.6 billion of outflows in 11/09. In 2009, equity fund outflows totaled \$8.8B, vs. \$374.6B of bond fund inflows & \$536.7B of MMF outflows.



# High/Low Snapshot

Data as of 1/29/10

Index \	/alue	Date	10-Yr. Low Value	Date	Month-End Value	% Off High Value	YTD Return (USD)	Month-End Yield
S&P 500 1.	565.15	10/09/07	676.53	03/09/09	1073.87	-31.39%	-3.60%	2.15%
S&P 500/Citigroup Growth	953.77	03/27/00	363.99	03/09/09	551.93	-42.13%	-5.15%	1.60%
S&P 500/Citigroup Value	836.19	07/13/07	307.16	03/09/09	513.83	-38.55%	-2.02%	2.69%
S&P 400	926.23	07/13/07	372.88	10/09/02	702.8	-24.12%	-3.21%	1.58%
S&P 400/Citigroup Growth	383.7	06/05/08	162.27	10/09/02	301.86	-21.33%	-3.89%	1.01%
S&P 400/Citigroup Value	361.18	06/04/07	122.86	02/25/00	257.06	-28.83%	-2.54%	2.14%
S&P 100	832.65	03/24/00	322.13	03/09/09	495.09	-40.54%	-3.57%	2.24%
DJIA 14	164.53	10/09/07	6547.05	03/09/09	10067.33	-28.93%	-3.32%	2.69%
NASDAQ 100 4	704.73	03/27/00	804.64	10/07/02	1741.04	-62.99%	-6.39%	0.71%
Russell 2000	855.77	07/13/07	327.04	10/09/02	602.04	-29.65%	-3.68%	1.35%
Russell 2000 Growth	498.17	03/27/00	169.69	10/09/02	327.79	-34.20%	-4.47%	0.65%
Russell 2000 Value 1.	276.63	06/04/07	465.24	04/14/00	839.79	-34.22%	-2.93%	2.01%
Russell 3000	907.58	10/09/07	389.61	03/09/09	628.99	-30.70%	-3.60%	2.02%
MSCI World x U.S. (USD) 2	389.57	10/31/07	809.32	03/12/03	1521.73	-36.32%	-4.67%	N/A
MSCI Emerging Markets (USD) 1.	338.49	10/29/07	245.64	09/21/01	933.59	-30.25%	-5.63%	N/A
Bovespa/Brazil (USD) 73.	516.81	05/20/08	8370.88	10/16/02	65401.77	-11.04%	-4.60%	2.70%
RTS/Russia (USD) 24	487.92	05/19/08	131.02	01/03/01	1473.81	-40.76%	2.02%	1.15%
Bombay SE 500/India (USD) 8	882.28	01/07/08	792.18	09/21/01	6509.9	-26.71%	-4.84%	1.01%
Shanghai Composite/China (USD) 60	92.057	10/16/07	1011.499	07/11/05	2989.292	-50.93%	-8.78%	1.35%
Hang Seng (USD) 31	638.22	10/30/07	8409.01	04/25/03	20121.99	-36.40%	-8.00%	2.66%
MSCI Euro (USD) 1.	590.66	03/06/00	539.93	03/09/09	831.08	-47.75%	-5.34%	3.86%
S&P Consumer Discretionary	318.54	06/04/07	125.72	03/09/09	228.13	-28.38%	-2.88%	2.61%
S&P Consumer Staples	306.61	12/10/07	150.55	03/14/00	270.88	-11.65%	-1.08%	2.93%
S&P Energy	668.81	05/20/08	163.83	07/23/02	410.57	-38.61%	-4.50%	2.14%
S&P Utilities	223.91	12/10/07	77.27	10/09/02	149.93	-33.04%	-4.93%	4.37%
S&P Financials	509.55	02/20/07	81.74	03/06/09	190.92	-62.53%	-1.39%	1.40%
S&P Banks	414.38	02/20/07	49.02	03/05/09	136.5	-67.06%	8.97%	1.57%
FTSE NAREIT Equity REITs	676.54	02/07/07	163.57	03/06/09	327.88	-51.54%	-5.21%	4.19%
S&P Health Care	444.98	12/28/00	252.84	03/05/09	363.75	-18.25%	0.49%	2.04%
S&P Pharmaceuticals	496.83	12/28/00	214.5	03/03/09	305.49	-38.51%	-0.19%	3.60%
NYSE Arca Biotechnology	996.69	01/19/10	280.09	07/10/02	964.34	-3.25%	2.36%	1.64%
S&P Information Technology	988.49	03/27/00	172.88	10/09/02	339.38	-65.67%	-8.43%	0.92%
Philadelphia Semiconductor 1.	332.73	03/10/00	171.32	11/20/08	316.07	-76.28%	-12.15%	1.29%
S&P Telecom Services	322	04/03/00	79	09/30/02	103.95	-67.72%	-8.21%	6.00%
S&P Industrials	381.16	10/09/07	132.83	03/09/09	240.06	-37.02%	-1.16%	2.48%
S&P Materials	285.91	05/16/08	102.55	10/09/02	182.5	-36.17%	-8.61%	1.91%
Philadelphia Gold & Silver	206.37	03/14/08	41.85	11/17/00	147.93	-28.32%	-12.05%	0.59%
Reuters/Jefferies CRB	473.52	07/02/08	183.52	10/22/01	265.59	-43.91%	-6.28%	N/A
Merrill Lynch Perpetual Preferred	97.851	05/08/07	51.791	03/09/09	136.18	-31.17%	1.05%	7.72%
Merrill Lynch High Yield Master II 2.	32.286	01/18/10	106.667	10/10/02	230.347	-0.83%	1.51%	8.95%