## Data Watch

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## MAY NEW HOME SALES

• New single-family home sales unexpectedly jumped 4.6% in May to a 1.234 million units, the highest level of the year. Consensus had expected sales to fall to a 1.150M unit level.

- The median price of a new home fell to a nonseasonally adjusted \$235,300 in May but is up 3.1% in the past year.
- At the current sales pace, the supply of new homes fell to 5.5 months in May versus 5.8 months in April. From 1970-2000 the inventory of new homes on the market averaged 6.4 months.



**Implications:** Following significant declines in the first two months of 2006, new home sales have increased for thee consecutive months (7.3% in March, 5.9% in April and 4.6% in May). Removing this volatility, new home sales have averaged 1.148 million units in the first five months of 2006. This is 9.9% lower than the average level in 2005 and suggests that – despite the recent increases – the housing market is in the midst of a slowdown. We expect this pull-back to be orderly and do not anticipate a wide-spread housing collapse. A strong economy, demographic trends and favorable tax policy should continue to support housing activity for the rest of the year. This should remove the threat of an emergency in the housing market and keep the Fed in a tightening mode for the near future.

New Home Sales	May-06		Apr-06	Mar-06	3-mo	6-mo	Yr over yr
all data seasonally adjusted, thous.	% Ch	Level			moving avg	moving avg	% ch.
New Single Family Homes Sales	4.6%	1234	1180	1114	1176	1166	-5.9
Northeast	-7.9%	58	63	59	60	63	-36.3
Midwest	2.7%	190	185	170	182	186	-20.8
South	6.0%	669	631	580	627	612	8.4
West	5.3%	317	301	305	308	306	-12.7
Months Supply at current sales rate	-5.2%	5.5	5.8	6.1	5.8	5.7	31.0
Median Sales Price <i>(\$, NSA)</i>	-4.3%	235,300	245,900	236,600	239,267	242,017	3.1
Average Sales Price (\$, NSA)	-2.6%	294,300	302,200	295,300	297,267	298,483	2.4

## Source: Bureau of the Census

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