

OCTOBER IMPORT / EXPORT PRICES

Brian S. Wesbury Chief Economist

- Import prices fell 2.0% in October after a similar drop of 2.0% in September. Excluding petroleum, import prices still fell by 0.6% last month. Excluding all fuels, import prices fell by 0.1%.
- Export prices unexpectedly fell 0.4% in October after a similar 0.4% decline in September. Export prices are up 2.8% in the past year. Non-agricultural prices slid 0.5% last month. In the past year, non-agricultural export prices are up 2.6%.

Implications: Once again, plummeting energy prices pulled import prices lower. In October petroleum prices fell 8.3%, after an even larger 9.7% decline in September. This drop in oil prices led to a much smaller US trade deficit in September and will do



the same in October. Excluding all fuels, US import prices fell 0.1% in October, but are up 2.5% in the past year. While export prices declined during October, the long term trend continues to signal building inflationary pressures. Non-agricultural export prices are up 2.6% in the past year, a level of increase very close to "core" measures of consumer prices and significantly higher than the 10-year average annual increase of 0.8%. Capital goods export prices rose 0.2% in October and are up 1.0% in the past year, the largest increase in 10½ years. Despite rising prices, and a productivity boom in the manufacturing sector, actual non-auto, US capital goods exports to foreigners, are up 13.6% in the past year. Inflationary pressures are more imbedded than conventional wisdom understands. As a result, we continue to believe the odds of any Fed rate cut are much lower than those incorporated in current market prices.

| Import and Export Prices | Oct-06 | Sep-06 | Aug-06 | Yr-over-Yr |
|--------------------------------|--------|--------|--------|------------|
| Data not seasonally adjusted | | | | % Change |
| All Imports | -2.0% | -2.0% | 0.7% | -0.2% |
| Non-Petroleum | -0.6% | 0.2% | 0.5% | 0.5% |
| Petroleum & Petroleum Products | -8.3% | -9.7% | 1.5% | -2.9% |
| Capital Goods | -0.1% | 0.0% | 0.0% | -0.1% |
| Autos, Parts & Engines | 0.3% | 0.0% | 0.0% | 0.7% |
| All Exports | -0.4% | -0.4% | 0.4% | 2.8% |
| Non-agricultural | -0.5% | -0.3% | 0.4% | 2.6% |
| Agricultural | 1.1% | -0.5% | 0.9% | 5.4% |
| Capital Goods | 0.2% | 0.2% | -0.2% | 1.0% |
| Motor Vehicles | 0.1% | 0.0% | 0.1% | 1.3% |

Source: Bureau of Labor Statistics

This report was prepared by First Trust Advisors L. P., and reflects the current opinion of the authors. It is based upon sources and data believed to be accurate and reliable. Opinions and forward looking statements expressed are subject to change without notice. This information does not constitute a solicitation or an offer to buy or sell any security.