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JULY DURABLE GOODS

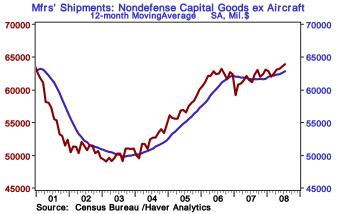
Chief Economist – Brian S. Wesbury Senior Economist – Robert Stein, CFA

- New orders for durable goods were up 1.3% in July. The consensus had expected no change. Excluding transportation, orders rose 0.7%, reversing the consensus expected decline of 0.7%. Orders are down 4.5% versus a year ago, but up 3.6% excluding transportation.
- Strength in orders in July was concentrated in civilian aircraft, industrial machinery, and primary metals. The weakest sector, by far, was defense, which is extremely volatile from month to month.
- When calculating business investment for the GDP accounts, the government uses shipments of non-defense capital goods excluding aircraft. That measure increased 0.6% in July, although the gain in June was revised down to 0.4% from a previously reported 0.7%. If these shipments remain unchanged in August and September, they will be up at a 3.9% annual rate in Q3 versus the Q2 average.
- Unfilled orders rose 0.8% in July and are up 13.7% versus last year.

Implications: As we noted last month, to believe the US is in recession requires denial about the healthy trend in business investment. Shipments of "core" capital goods (ex-defense, ex-aircraft) have increased five months in a row, are up at a 5.1% annual rate in the past three months, and are approaching the record high set in 2000 at the peak of the high-tech boom. These investments sustain



Mfrs' Shipments: Nondefense Capital Goods ex Aircraft SA, Mil.\$



productivity growth, lifting real GDP despite the decline in payrolls. Tomorrow we get the first revision to the real GDP growth rate in the second quarter, originally reported as 1.9%. Given new data on inventories, construction, and trade in the past month, we expect that figure to be revised up to 2.8%.

Durable Goods	Jul-08	Jun-08	May-08	3-mo % ch.	6-mo % ch.	Yr to Yr
All Data Seasonally Adjusted				annualized	annualized	% Change
New Orders for Durable Goods	1.3%	1.3%	0.1%	11.3%	5.3%	-4.5%
Ex Defense	2.8%	0.6%	-0.7%	11.5%	4.8%	-4.8%
Ex Transportation	0.7%	2.4%	-0.5%	11.0%	10.6%	3.6%
Primary Metals	2.2%	7.8%	-1.8%	36.8%	32.7%	18.3%
Industrial Machinery	4.6%	2.8%	-3.9%	14.0%	16.2%	8.6%
Computers and Electronic Products	-1.3%	-0.1%	2.8%	5.5%	3.5%	-1.9%
Transportation Equipment	3.1%	-1.9%	1.8%	12.2%	-7.9%	-21.6%
Capital Goods Orders	2.0%	-0.5%	1.5%	12.5%	6.5%	-5.5%
Capital Goods Shipments	1.8%	0.6%	-0.5%	7.8%	2.9%	5.7%
Defense Shipments	3.6%	1.0%	-2.3%	9.3%	22.3%	16.6%
Non-Defense, Ex Aircraft	0.6%	0.4%	0.2%	5.1%	3.5%	4.4%
Unfilled Orders for Durable Goods	0.8%	0.9%	0.9%	11.1%	12.3%	13.7%

Source: Bureau of the Census